



Process Design and Modelling of the Production of Butyl Cellosolve Acetate and EO-3 Phosphate Ester

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ABSTRACT

A chemical company has identified that Butyl Cellosolve Acetate (BCA) and EO-3 Phosphate Ester (EO-3 PE) esters have significant potential in a large variety of applications. However, there is limited information in existing practices involving these particular grades of esters. Hence, the aim of the present work is to develop the process design for the production of these two esters. Within the development stage, the technical and economic challenges of the production processes are evaluated and compared. The results show that, among other things, the BCA process shows the formation of azeotropic mixtures which causes the separation process to be difficult. On the other hand, EO-3 PE shows the formation of aqueous phosphoric acid that is also difficult to separate. Fortunately, this aqueous phosphoric acid can be sold, which then increase the economic attractiveness of the developed process. Monte Carlo simulation were performed to account some uncertainties such as CAPEX estimate, raw material prices and product prices. This simulation shows that the developed BCA process has a significant chance to be non-profitable, while the economic potential of the EO-3 PE process is at least 200% higher than that of the BCA process in all scenarios.

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OPEX,
Economic potential,
Economies of scale,
Monte Carlo simulation.

1. INTRODUCTION

There is an ever-growing demand by consumers for industrial products such as detergents, soaps, and dyes. Therefore, a variety of chemical products are continuously manufactured by industries to feed this demand (Stine, 1933). A chemical company has identified two esters for this purpose, which can be manufactured from their existing products. The identified esters are Butyl Cellosolve Acetate (BCA) and EO-3 Phosphate Ester (EO-3 PE). BCA is produced by reacting butyl cellosolve with acetic acid, while EO-3 PE is produced by reacting Tergitol 26L-3 with phosphoric acid (Mitsunobu & Yamada, 1967).

The reaction routes to produce these esters were explored and their performance were compared. It was found that the information on producing BCA and EO-3 PE are very limited compared to other grades of esters (Li, 1990).

Therefore, the aim of this work is to develop processes to produce BCA and EO-3 PE. The developed processes were based on previous patents of the reactions (Knee *et al.*, 1995; Tsuyutani, *et al.*, 2002). The processes

were then simulated in Aspen HYSYS. The mass and energy balances were used both to size the main process equipment for estimation of the capital expenditure (CAPEX) and the operational cost (OPEX). During the development process, technical challenges were discovered and discussed. Cost estimation based on the capital investment and operational cost was used to analyse the profitability of the processes. Lastly, sensitivity analysis was performed to analyse the effect of uncertainties in the CAPEX and OPEX estimations.

2. PROCESS DESIGN METHODOLOGY

2.1 Methodology flowchart

The summary of the research methodology for both processes as explained above is shown in **Figure 1** below. In general, the methodology followed industrial practices where the process routes were selected, process configurations were developed, capital and operational expenditures (CAPEX and OPEX, respectively) were estimated, and then sensitivity analysis were performed. Details of the methodology were explained elsewhere (D'Alessandro, 2010; Putra, 2016)

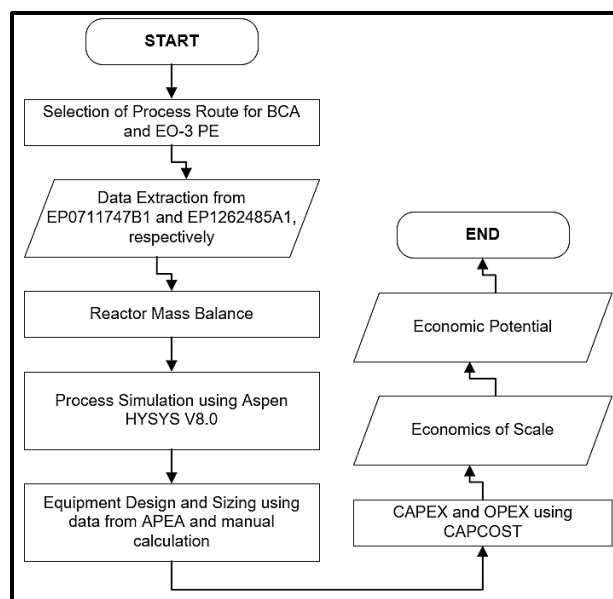


Figure 1. Methodology flowchart

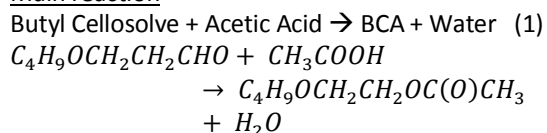
2.2 Reactions involved

2.2.1 Butyl Cellosolve into BCA

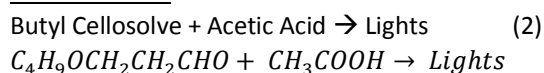
The first ester to produce is the BCA from a raw material called butyl cellosolve. Butyl Cellosolve is one of the products of a refining system to separate a crude Butyl Glycol Ether (BGE) stream. In this process, Butyl Cellosolve is reacted with acetic acid in a lab scale continuous reactor (Knee *et al.*, 1995). The reaction data was gathered from a patent published by Union Carbide (patent no.: EP0711747B1) and was used as the starting point in the process design. This patent was selected as a reference because it provides all the necessary data in a simple but detailed manner. The data provided gives the compositions of product in the overhead and bottom of the reactor and the operating conditions.

According to the patent, the following reactions 1, 2 and 3 are involved in the esterification process to produce BCA.

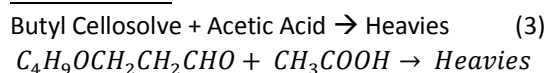
Main reaction



Side reaction 1



Side reaction 2

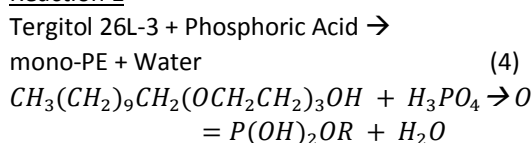


The reaction occurs in the presence of Dodecyl Benzene Sulfonic Acid (DBSA) catalyst. DBSA is a long chain alkyl substituted aryl sulfonic acid. It is mentioned that the DBSA is the most preferred catalyst because of its high selectivity and it can withstand high temperatures (Knee *et al.*, 1995). It is also reported that higher purity of BCA results in better color, less corrosion and reduced fouling property in the ester.

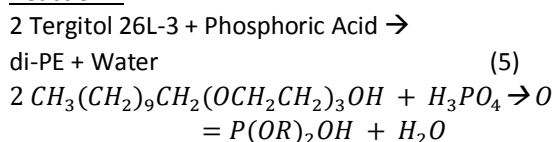
2.2.2 Tergitol 26L-3 into EO-3 Phosphate Ester

EO-3 PE is produced from a raw material called Tergitol 26L-3. The Tergitol 26L-3 is esterified with phosphoric acid. Tergitol 26L-3 is a chemical compound that consist of 10 to 16 carbon atoms in the alkyl group and 3 moles of ethylene oxide. This product is a mixture of many components. Hence, a fatty alcohol ethoxylate, forming the majority of the Tergitol 26L-3, was taken as the model component. This component is made up of an undecyl alcohol (11 carbon atoms) and 3 moles of ethylene oxide. The reaction data was gathered from a published patent (Pintarič & Kravanja *et al.*, 2015) and was used as the starting point in the process design. This patent is chosen among the other available patents because the yield to the main component, Di-Phosphate Ester (di-PE), is the highest. The process suggested by the patent involves several reaction steps, as follows.

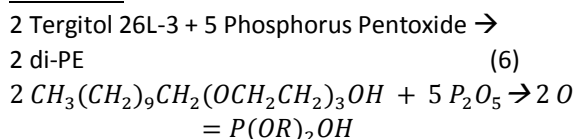
Reaction 1



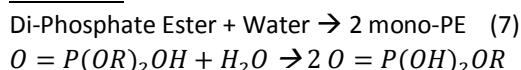
Reaction 2



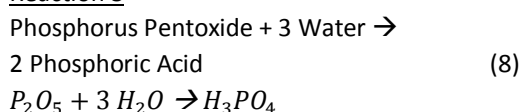
Reaction 3



Reaction 4



Reaction 5



Tabel 1. Reactor outlet composition (wt%).

Products	Overhead	Bottom
Acetic Acid	9.40	4.91
Butyl Cellosolve	17.95	8.12
BCA	65.25	85.44
DBSA (wt% H ₂ SO ₄)	-	0.41 – 0.37
H ₂ O	7.09	0.31
Total Lights (by-product)	0.07	0.09
Total Heavies (by-product)	0.15	0.29
Total By-Products	0.22	0.38

Tabel 2. Operating conditions of the reaction.

Operating Conditions	Information
Temperature (°C) [overhead]	: (135 – 137)
Temperature(°C) [bottom]	: (145 – 149)
Pressure (kPa)	: 101
Catalyst	: Dodecyl Benzene Sulfonic Acid (DBSA)
Feed ratio	: Equimolar (1:1)
Residence time	: 2 hours

Tabel 3. Flowrate (kg/hr) of feed to reactor I, II, and III for the production of EO-3 PE.

Reaction	Feed	Flow Rate (kg/hr)
I	Neodol 1-3	0.548
	Phosphoric Acid	0.043
II	Phosphorous Pentoxide (solid)	0.11
III	Water	0.014

Tabel 4. Composition of the outlet stream of reactor III (wt%).

Product	Composition (wt%)
mono-PE	73.3
di-PE	21.2
Phosphoric Acid	3.8
Unreacted ROH	1.5

2.3 Process Design

2.3.1 Butyl Cellosolve Acetate

The reaction data to produce BCA is taken from the patent. **Table 1** shows the

outlet streams compositions while **Table 2** lists the operating conditions used in the production of BCA.

Tabel 5. Operating conditions in reactor I, II, and III.

Reaction	Operating Conditions
I	Temperature (°C) : 90
	Pressure (kPa) : 101
	Residence Time (hrs) : 12
II	Temperature (°C) : 90
	Pressure (kPa) : 2.67
	Residence Time (hrs) : 8
III	Temperature (°C) : 90
	Pressure (kPa) : 101
	Residence Time (hrs) : 3

Tabel 6. Cost factors used in the CAPEX estimate.

Bare Module Cost	Calculated using CAPCOST
ISBL	3 times of bare module cost
OSBL	30% of ISBL
Engineering Cost	30% of (ISBL + OSBL)
Contingency	20% of (ISBL + OSBL)
WCI	15% of (ISBL + OSBL)
SCI	0.06 of FCI

2.3.2 EO-3 Phosphate Ester

From the patent (Pintarič & Kravanja *et al.*, 2015), the reaction data and the operating conditions for the production of EO-3 PE is extracted. The reactions involved 3 reactors in series, namely here reaction I, II, and III. **Table 3** shows the flowrate (kg/hr) of the components fed to the reactors. **Table 4** and **Table 5** shows the composition of the final products (outlet reactor III) and the operating conditions of all reactors.

2.4 Economic Analysis

From the developed process, the investment cost of main process equipment or the bare equipment cost is estimated by using CAPCOST (Deng & Hägg 2010). From the bare cost, investment calculations follow cost factors used in the literature (Peters *et*

al., 2002). Hence, the final CAPEX is the summation of the fixed capital investment (FCI), working capital investment (WCI) and start-up capital investment (SCI). FCI includes the cost of the manufacturing plant (ISBL), cost of improvements of site (OSBL), direct and indirect costs for each equipment (bare module cost), cost of contractors and design (engineering cost) and contingency cost. These factors are shown in **Table 6**.

The operating expenditure (OPEX) is the summation of variable, fixed and plant overhead costs. Variable costs include the cost of utilities and other various additional costs (miscellaneous). The unit cost of utilities was taken from Aspen Process Economic Analyser (APEA) (Dal Pont, 2014). Fixed and overhead costs are taken from cost factors as tabulated in **Table 7**.

Tabel 7. Cost factors used in the OPEX estimation (M. Peters et al., 2002; J.R. Couper, 2003)

Cost of Utilities	Calculated using APEA
Miscellaneous	10% of utility cost
Cost of maintenance	2% of FCI
Operating supplies	10% of total annual raw material cost
Operating labor	15% of total product sales
Lab costs	10% of operating labor
Local taxes/patents	1% of FCI
Cost of insurance	0.4% of FCI
Administrative cost	15% of (cost of maintenance + operating labor)
Distribution and marketing	10% of FCI
Research and development	5% of FCI

Tabel 8. Cost factors used in the OPEX estimation [6,8]

Parameter	Minimum deviation	Maximum deviation	Remarks
Raw material price	-30%	+30%	Price fluctuations are assumed to be from -30% to +30%
Product price	-30%	+30%	
OPEX	-30%	+30%	
CAPEX	-30%	+50%	CAPEX estimation accuracy at this level of conceptual work is -30%/+50%

From the CAPEX and the OPEX estimations, together with the prices of the raw materials and the products, the economic potential (EP) of the processes were calculated using Equation 9. The annual cost of CAPEX is calculated by using 10% rate of return and 20 years of running plant.

$$EP \left(\frac{\$}{\text{yr}} \right) =$$

$$\text{Product sales} - \text{Raw Material Cost} - \text{OPEX} - \text{CAPEX} \quad (9)$$

2.5 Sensitivity Analysis

All the above mentioned economic terms (CAPEX, OPEX, and EP) are evaluated for various plant capacity. This is performed to estimate the economy of scale of the processes. Then, for further sensitivity analysis, the scale of the plant is selected at the point where the capacity that the plants do not have the advantage of the scale anymore.

Based on the above selected capacity, further sensitivity analysis via Monte Carlo simulations are done to evaluate the effects of several uncertain parameters. Monte Carlo simulation is preferred because this method can evaluate multiple random uncertainties in one case. The simulation is done for 1000 random cases.

In this conceptual study, the accuracy of the CAPEX and the OPEX estimates are considered, together with the chemical prices (raw materials and products). The range of deviations from the selected capacity (referred as base-case) are shown in **Tabel 8**. Based on these deviations, the EP is calculated in all of those 1000 random cases during the Monte Carlo simulations.

3 RESULTS AND DISCUSSION

3.1 Butyl Cellosolve Acetate

3.1.1 Process Flow Diagram

The developed process flow diagram (PFD) of BCA process is shown in **Figure 1**. The simulation was conducted using ASPEN HYSYS Version 8.8. The components involved are acetic acid, butyl cellosolve, BCA, water, DBSA as catalyst, lights, and heavies. UNIQUAC Ideal is chosen as the fluid package because it is a suitable model for the prediction of activity coefficients for the separation of highly non-ideal multicomponent liquid mixtures that forms multiple azeotropes.

3.1.2 Process Description

The esterification reaction occurs in a conversion reactor (R-101). Butyl cellosolve and acetic acid are fed into R-101 along with catalyst, DBSA. The feed enters at an arbitrary total mass flowrate of 1000 kg/hr. The products formed include BCA, water, lights & heavies by-products, and unreacted raw materials. Bottom liquid product **Table 1** is drawn as stream 3.

This stream is then purified in a train of distillation columns (T-101, T-103, and T-104). The first column, T-101, is to separate all of the lighter products such as acetic acid, water, unreacted butyl cellosolve, and other

by-products identified as light components in **Table 1**. This vapor mixture, stream 6, contains components that are difficult to separate such as acetic acid and water, butyl cellosolve and water, as well as the lights and water. The liquid distillate, stream 7, contains mostly unreacted butyl cellosolve, which is then recycled back to the reactor. Detailed on how the mass balance around the reactor is calculated is explained elsewhere ([Borole, 2007](#)). Next, T-103 is used to separate the product BCA from the top of the column, while the heavies and the DBSA catalyst is sent to T-103. Then, in the T-103, the DBSA catalyst is taken as the bottom stream and recycled back to the reactor.

The overhead outlet of the reactor, stream 2, is condensed and sent to column T-102 to separate mostly the water. The bottom product is mostly unreacted butyl cellosolve and the BCA product, which are then recycled back to the reactor. Based on the total feed of 1000 kg/hr, with the butyl cellosolve of about 37wt%, this process produces about 917 kg/hr of BCA with the purity of more than 99.9wt%. **Figure 2** shows the process flow diagram of the production process of BCA. A summary of the process material and energy balance is shown in **Table 9**.

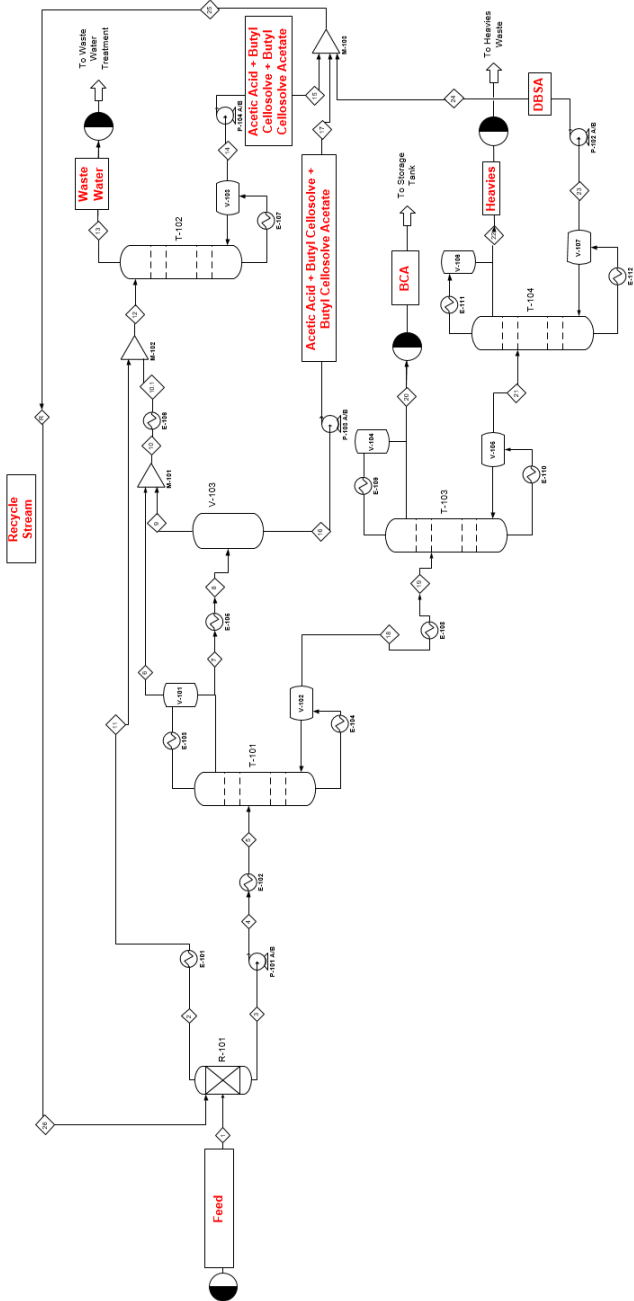


Figure 2. Process flow diagram of BCA production using Aspen HYSYS.

Table 9. Overall mass and energy balance of the developed BCA production process.

	FEED	2	3	6	7	16	19	BCA	HEAVIES	DBSA	17	Recycle Stream	4	5	23	9	15	8	10	WASTE WATER	14	10.1	11	12	22	18	20	21		
Vapour Fraction	0	1	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0.9999781	0	0	0	0	0	0	0		
Temperature (C)	149.0	148.8	148.8	116.3	116.3	233.4	191.5	289.1	245.2	308.2	100.0	146.9	148.9	148.9	146.9	141.3	141.3	141.3	140.3	108.8	173.0	10.3	98.8	108.8	393.3	141.3	173.1	143.0		
Pressure (kPa)	200.0	200.0	200.0	160.0	160.0	250.0	101.0	101.0	70.0	90.0	250.0	200.0	350.0	350.0	200.0	160.0	160.0	160.0	160.0	160.0	160.0	160.0	200.0	160.0	200.0	200.0	200.0	200.0		
Molar Flow (mole/hr)	9.1	1.4	10.1	0.2	4.2	5.8	0.1	0.0	0.0	0.0	5.8	2.4	10.1	10.1	2.4	2.5	1.6	4.2	2.7	3.3	0.8	2.7	1.4	4.1	0.0	1.6	0.8	0.8		
Mass Flow (kg/hr)	1000.0	56.2	1204.4	4.0	267.0	933.3	917.4	15.9	5.0	10.9	933.3	261.6	1204.4	1204.4	261.6	161.3	109.7	77.5	88.3	109.7	77.5	88.3	109.7	56.2	10.9	161.3	88.3	88.3		
Liquid Volume Flow (m ³ /hr)	1.1	0.1	1.3	0.0	0.3	1.0	1.0	0.0	0.0	0.0	1.0	0.3	1.3	1.3	0.3	0.1	0.2	0.3	0.1	0.1	0.1	0.1	0.1	0.2	0.0	0.2	0.1	0.1		
Heat Flow (kJ/hr)	-4708392.5	-41480.4	-5416845.0	-38714.3	-1650161.8	-3530863.2	-370264.2	-25302.2	-822.8	-1778.1	-3912882.2	-112046.1	-5416849.9	-5560311.8	-112513.7	-788300.3	-728839.6	-4616529.9	-77614.7	-94246.1	-379583.3	-88723.3	-477935.0	-1570916.3	-1716.2	-72816.4	-37586.5	-32719.1		
Mass Fraction																														
DBSA	0.002	0	0.011	0	0	0.014	0	0.812	0.482	1.000	0.014	0.042	0.011	0.011	0.042	0	0	0	0	0	0	0	0	0	1.000	0	0	0	0	
Light	0	0.002	0.001	0.288	0.003	0.001	0.001	0	0	0	0.001	0.001	0.001	0.001	0.001	0.005	0.002	0.003	0.008	0.072	0	0.008	0.002	0.006	0	0.002	0	0	0	0
Heavies	0	0	0.002	0	0	0.003	0	0.187	0.386	0	0.003	0	0.002	0.002	0.000	0	0	0	0	0	0	0	0	0	0	0	0.000	0	0	
Acetic Acid	0.198	0.072	0.019	0.380	0.084	0	0	0	0	0	0.086	0.059	0.019	0.019	0.065	0.127	0.086	0.084	0.126	0.126	0.092	0.126	0.072	0.108	0	0.065	0.092	0.092	0.092	
Water	0	0.360	0.003	2.442	0.039	0	0	0	0	0	0.017	0.003	0.003	0.003	0.017	0.311	0.827	0.139	0.322	0.176	0.000	0.322	0.360	0.335	0	0.027	0	0	0	
Butyl Cellulosolve	0.376	0.169	0.156	0.863	0.702	0	0	0	0	0	0	0.727	0.156	0.156	0.726	0.511	0.827	0.702	0.500	0.112	0.631	0.500	0.398	0	0.827	0.631	0.631	0.631		
BCA	0.426	0.385	0.777	0.048	0.071	0.362	0.001	0.362	0.002	0.000	0.362	0.148	0.777	0.777	0.148	0.046	0.067	0.071	0.045	0.034	0.277	0.045	0.385	0	0.067	0.277	0.277	0.277	0.277	

3.1.3 Economic Analysis

Based on the above mass and energy balance, the costs of main process equipment and the total capital investment (CAPEX) are estimated as explained above. The estimated CAPEX for the BCA process is tabulated in **Table 10** and plotted in **Figure 3**. The graph shows that the lowest CAPEX per unit of plant capacity is about \$ 2.1

million/(ton/hr). At this capacity, about 20t/hr of BCA is produced. As the product flowrate starts to increase from 20t/hr, the CAPEX per unit starts to increase because larger process equipment is not practically available. Thus, two separate process equipment have to be installed. Hence, the estimated CAPEX slightly increases. This area of the graph is called the diseconomies of scale.

Table 10. CAPEX estimate for the BCA process with different plant capacities.

Feed (t/hr)	Product (t/hr)	CAPEX/unit (mil \$/t)
1	0.9	18.7
2	1.8	10.3
4	3.7	5.8
6	5.5	4.3
8	7.3	3.7
10	9.2	3.1
15	13.8	2.7
20	20.3	2.1
30	27.5	2.2
50	45.9	2.4
60	55.0	2.5

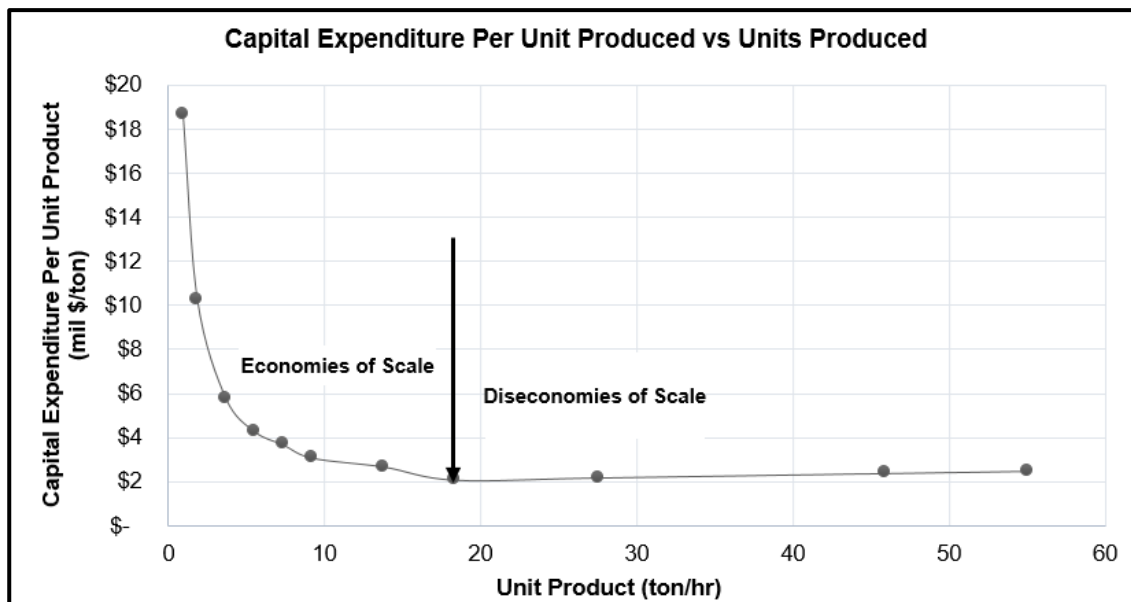
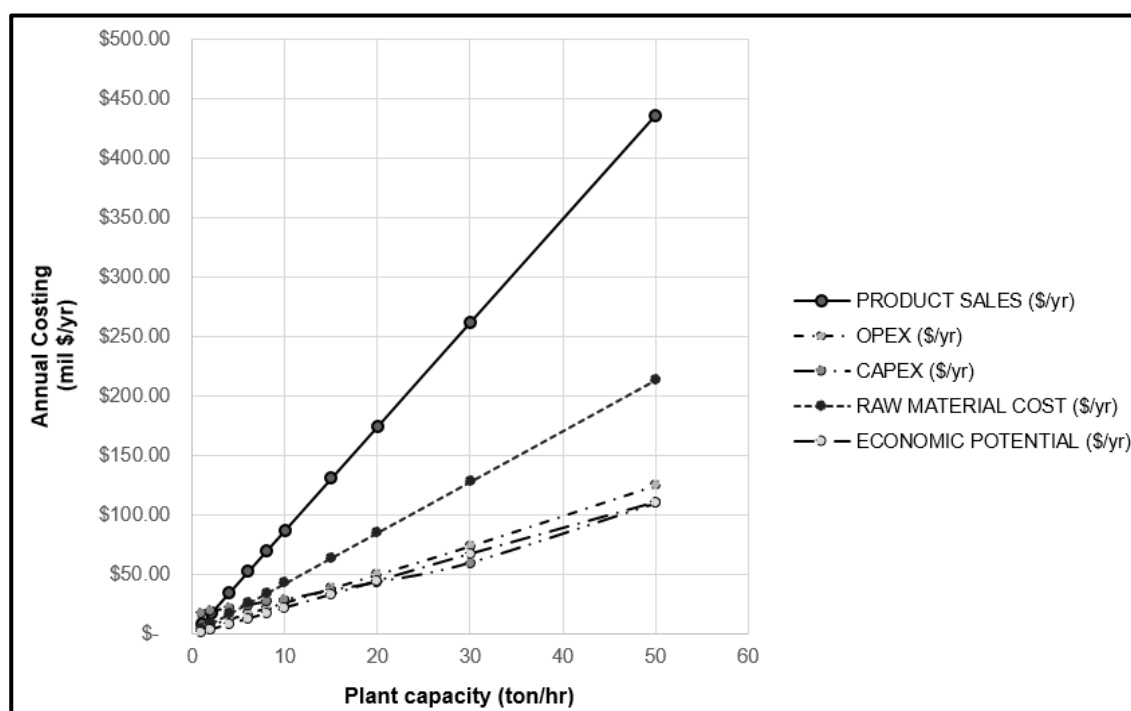


Figure 3. Economy of scale of the BCA process.

Table 11. Raw material and product prices for the BCA production.

	Cost (\$/kg)	Raw Material Cost	Product Sale
		Amount per hour (kg/hr)	
Acetic Acid	0.51	196.42	-
Butyl Cellosolve	1.14	375.57	-
DBSA	2.47	2.05	-
BCA	1.189	-	916.85
Total Cost (\$/hr)		533.40	1090.14
Total Cost (mil \$/yr)		4.3	8.7

**Figure 4.** Annual product sales, OPEX, CAPEX, raw material cost, and EP of the BCA process.

To calculate the Economic Potential (EP), cost of materials and utilities are considered. Cost of materials are taken from (Landucci, 1994) and shown in **Table 11**, while the utilities are calculated via Aspen Process Economic data. The estimated annualized CAPEX, OPEX, raw materials, products, and the EP are calculated for different capacities and shown in **Figure 4**.

Based on this graph, a plant capacity of 20 t/hr is able to yield product sales of \$174 mil/yr with annual OPEX of \$50 mil/yr, annual CAPEX of \$5 mil/yr and annual raw material cost of \$85 mil/yr. This results an EP of \$44 mil/yr.

3.2 EO-3 Phosphate Ester (EO-3 PE)

3.2.1 Process Flow Diagram

The developed process flow diagram of the EO-3 PE process is shown in **Figure 5**. The simulation was also conducted by using ASPEN HYSYS Version 8.8. The components specified are Tergitol 26L-3, phosphoric acid, phosphorous pentoxide, mono-phosphate ester (mono-PE), di-phosphate ester (di-PE), and water. The same thermodynamic model, UNIQUAC Ideal, is chosen as the fluid package.

3.2.2 Process Description

The process starts with the esterification reaction between phosphoric acid and Tergitol 26L-3 in a conversion reactor (R-101). The reaction operating condition is at 90°C and 1atm. Reaction 1 and 2 occur in this reactor. The product consists of a mixture of liquid (73wt%) and an aqueous solution (26.9wt%). The liquid components consist of mono-PE, di-PE, and unreacted tergitol 26L-3. The aqueous solution consists of unreacted phosphoric acid.

The aqueous phosphoric acid is separated from the main products before the stream enters the second reactor, R-102. To do that, a simple three-phase separator is used. The esters and unreacted tergitol 26L-3 are recovered at the middle stream while the aqueous phosphoric solution is recovered at the bottom as heavy liquids. Unfortunately, the amount of the aqueous phosphoric acid is high with a purity of 75 wt% of phosphoric acid. Recycling back this high amount of water (25 wt%) into R-101 is not desirable since there may be unknown effect of the water to reactions 1 and 2.

Therefore, the stream is either purified to be recycled back into R-101 or to be sold as a lower grade phosphoric acid. However, separation of pure phosphoric acid from an aqueous solution is relatively difficult. On the other hand, it was found that there is a market for this low grade phosphoric acid. Hence, in this study, this stream is sold.

The esters and unreacted tergitol 26L-3 are then sent to R-102 along with phosphorous pentoxide solids. R-102 operates at a vacuum of 2.67 kPa and 90°C. The solid reacts with the remaining tergitol 26L-3 to produce di-PE according to Reaction 3. Subsequently, the products are then fed into R-103 along with water. R-103 operates at 1 atm and 90°C. Here in this reactor, Reaction 4 and 5 occur. 50% of the di-PE will be converted into mono-PE. A side reaction occurs between the phosphorus pentoxide and water producing aqueous phosphoric acid, and is removed as the vapor phase from the reactor. This aqueous solution will also be sold off as a low grade phosphoric acid.

The liquid products from R-103 is fed to a distillation column (T-101) to recover any unreacted tergitol 26L-3 and to further purify the esters. T-101 operates at a vacuum pressure of 90 kPa to separate EO-3 PE in the bottom stream. The obtained ester purity is 100%. The mono-ester is about 85wt% with the remaining 15wt% is the di-ester. The top product consists the unreacted tergitol 26L-3 and phosphorus pentoxide, which is then recycled back to R-102. **Figure 5** shows the developed process flow diagram of the production process of EO-3 PE. A summary of the process material and energy balance is shown in **Table 12**.

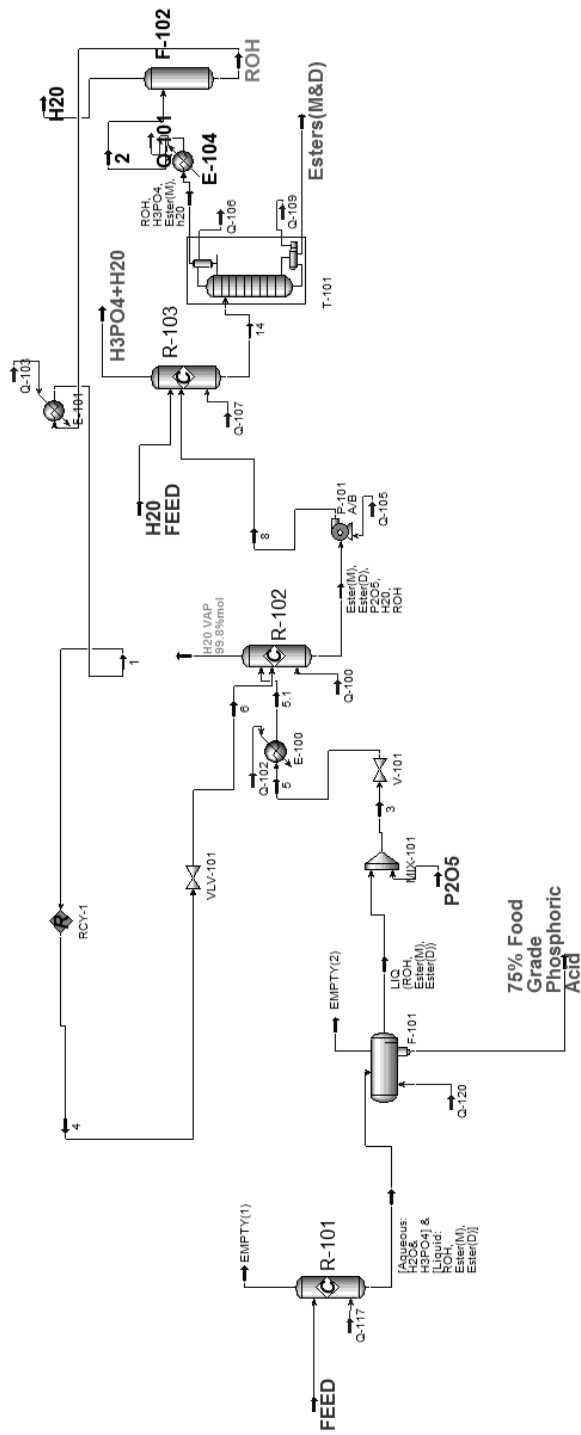


Figure 5. Process flow diagram of EO-3 PE production simulated via Aspen HYSYS.

Table 12. Mass and energy balance of the simulated EO-3 PE production process.

	FEED	EMPTY(1)	[Aqueous: H2O & H3PO4] & [Liquid: ROH, Ester(D)]	3	5	5.1	P205	H2O VAP 99.8% mol	Ester(M), Ester(D), P205, H2O, ROH	8	EMPTY(2)	LIQ (ROH, Ester(D), Ester(D))	75% Food Grade Phosphoric Acid	H3PO4+H2O	14	ROH-H3PO4 Ester(M), H2O	Esters(M&D)	H2O FEED	2	H2O	4	6	1	
Vapour Fraction	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Temperature (°C)	90.0	90.0	90.0	25.0	25.0	90.0	90.0	90.0	90.0	90.1	25.0	25.0	25.0	90.0	90.0	154.5	388.9	25.0	104.5	104.5	104.5	90.0	90.0	
Pressure (kPa)	0.0	0.0	0.0	0.0	-1.0	0.0	-1.0	-1.0	-1.0	0.0	0.0	0.0	0.0	0.0	0.0	-0.1	-0.1	0.0	-0.1	-0.1	-0.1	-1.0	-0.1	
Molar Flow (kmole/hr)	104.5	0.0	100.3	73.7	73.7	26.5	0.1	50.7	50.7	50.7	0.0	47.2	53.0	68.3	68.3	38.5	50.8	36.5	37.6	37.6	0.9	0.9	0.9	
Mass Flow (kg/hr)	2000.0	0.0	2000.0	21302.6	21302.6	3812.9	1.1	2157.7	2157.7	2157.7	0.0	17489.7	2510.3	683.3	21981.5	1006.1	20975.4	1097.1	1006.1	727.4	276.1	276.1	278.8	
Liquid Volume Flow (m³/hr)	-18.6	0.0	21.2	21.2	21.2	1.6	0.0	23.6	23.6	23.6	0.0	19.6	1.6	0.5	24.5	1.0	23.4	1.1	1.0	0.7	0.3	0.3	0.3	
Heat Flow (kJ/hr)	-37842782.5	0.0	-47225141.1	-35723989.5	-35723989.4	-13673.9	-4062534.9	-13673.9	-4062534.9	-4062534.9	0.0	-35723989.5	-13673989.5	-357483.8	-5134894.5	-9368565.7	-22919854.1	-17350436.1	-9512699.8	-8985486.5	-531883.0	-531883.0	-536927.7	
Mass Fraction																								
Tergitol 26L-3	0.720	0.005	0.144	0.135	0.135	0.000	0.021	0.015	0.015	0.015	0.002	0.165	0	0	0.014	0.317	0	0	0.317	0.055	0.999	0.999	0.989	
Phosphoric Acid	0.280	0.290	0.085	0	0	0	0	0	0	0	0.363	0	0.759	0.710	0.001	0.016	0	0	0.016	0.022	0	0	0	
Phosphorus Pentoxide mono-PE	0	0	0.724	0.680	0.680	0	0.012	0.671	0.671	0.671	0	0.828	0	0	0.808	0	0.847	0	0	0	0.001	0.001	0.001	
di-PE	0	0	0	0.179	0.179	1.000	0.000	0.017	0.017	0.017	0	0	0	0	0.000	0	0.000	0	0	0	0	0	0	
Water	0	0.705	0.030	0	0	0	0	0.987	0.000	0.000	0.635	0.000	0.241	0.290	0.031	0.688	0	1.000	0.688	0.924	0	0	0	

3.2.3 Economic Analysis

The same economic calculation is done for the EO-3 PE process and the results are tabulated in **Table 14**. These results are plotted in **Figure 6**.

The graph shows that the lowest per unit CAPEX is about \$ 3.5 million/(ton/hr). As the capacity increases further, the estimated CAPEX also increases. It is similar to the economic analysis for the BCA process where the increase is due to the limitation of the sizes of the process equipment.

The same cost sources are taken to be at the same level of accuracy. For this EO-3 PE process, the prices are shown in **Table 14**. **Figure 7** shows the annualized CAPEX, annual OPEX, annual raw material cost and annual product sales, at various flowrates.

Just like in the case of the BCA process, the same observation can be made. For example, a plant capacity of 15 t/hr creates a product sale of \$1 bil/yr that requires annual OPEX of \$225 mil/yr, annualized CAPEX of \$6 mil/yr and annual raw material cost of \$169 mil/yr. The resulting EP is about \$673 mil/yr.

Table 13. CAPEX per unit capacity of EO-3 PE.

Feed capacity (kg/hr)	Product (t/hr)	Capital Expenditure Per Unit (mil \$/)
1	1.0	10.5
2	2.1	7.0
4	4.2	5.0
6	6.3	4.2
8	8.4	3.9
10	10.5	3.6
15	15.7	3.5
20	20.9	3.6
30	31.5	3.7
50	52.5	4.3
60	62.9	5.0

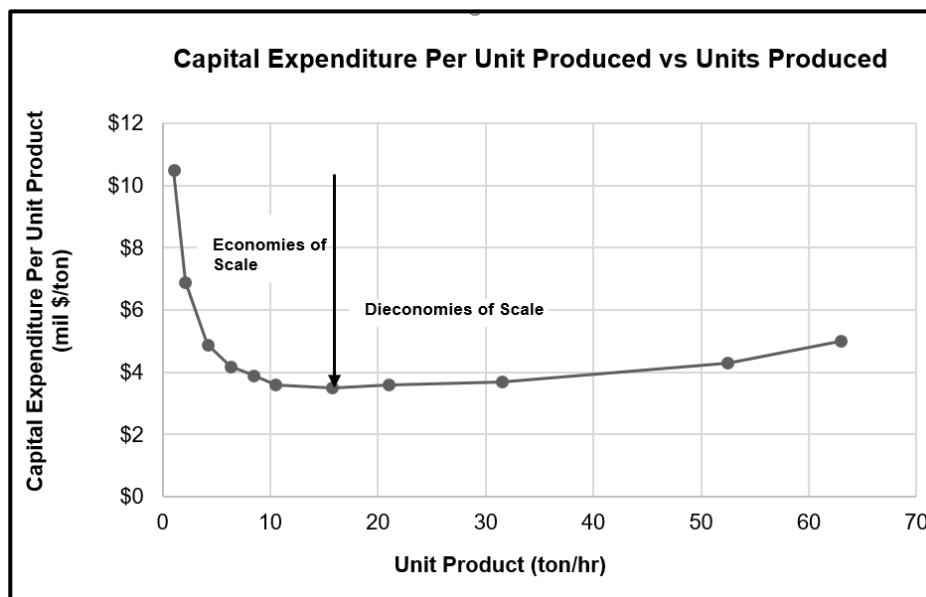


Figure 6. Economies of scale of EO-3 PE process.

Table 14. . Raw material and product prices for the EO-3 PE.

Cost (\$/kg)	Raw Material Cost		Product Sale
	Amount per hour (kg/hr)		
Tergitol 26L-3	1.22	720	-
Phosphoric acid	0.97	280	-
Phosphorous pentoxide	1.35	190.65	-
EO-3 PE	8.34	-	1048.77
Phosphoric acid (food grade)	0.62	-	160.19
Total Cost (\$/hr)		1,407.38	8,846.05
Total Cost (mil \$/yr)		11.3	70.8

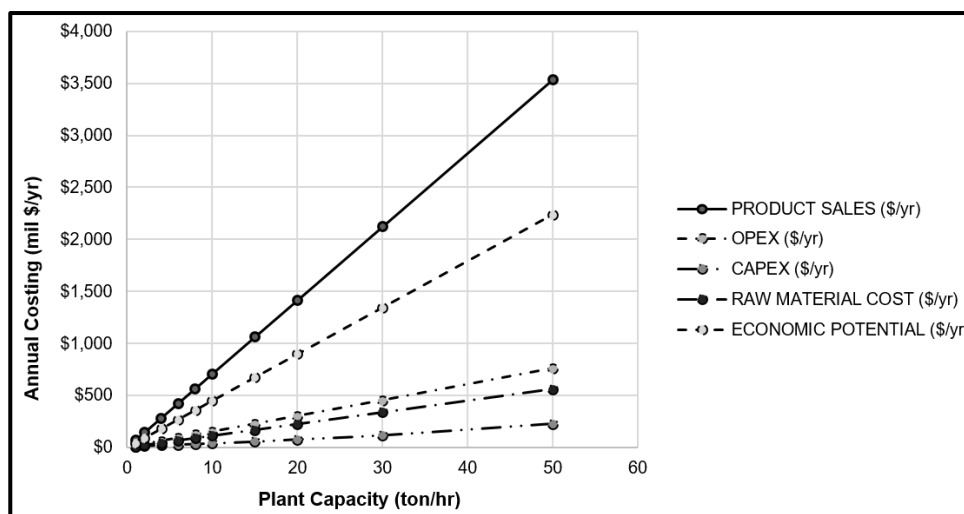


Figure 7. Annualized CAPEX, OPEX, raw material costs, product sales, and the EP of EO-3 PE.

3.4 Economic Assessment

Based on **Figure 4** and **Figure 7**, it is observed that at the same feed flow rates, the EO-3 PE production process is more expensive than BCA production process. This is because the required sizes of the reactors in the EO-3 PE process are much bigger, more than the practical limit of vessel sizes as given in the CAPCOST calculations. The bigger sizes are because of the required relatively longer residence times, as indicated from the patent. The residence times in the EO-3 PE process is 3, 8, and 12 hours for reactor 1, 2, and 3, respectively. On the other hand, the residence times of the BCA process is only 0.05 and 2 hours for reactor 1 and 2, respectively. The more acidic environment

also plays a role where this EO-3 PE process require higher grade materials. Hence, the estimated CAPEX for the EO-3 PE is higher than that for the BCA process.

Nevertheless, this high CAPEX value is offset by the higher product price of EO-3 PE. EO-3 PE is sold at \$8.34 per kg, while BCA is sold at \$1.19 per kg. This causes the economic potential of the EO-3 PE to be much higher than that of the BCA. In addition to that, the production process of EO-3 PE is simpler compared to BCA process, where the only by-product is phosphoric acid, which can be sold off as a 75 wt% food grade phosphoric acid. This also adds to the more favorable EO-3 PE process.

The BCA process itself requires more separation processes because of its lower selectivity and difficulties in separating the desired product from the lights and heavy by-products, as well as to recover the catalyst. This downstream process increases the utility costs. Thus, it can be concluded here that since EO-3 PE is simpler to produce and has a higher economic potential, the EO-3 PE is the more profitable ester to produce.

3.5 Monte-Carlo Simulation

To evaluate the effect of the uncertainties in the capital cost estimates as well as the prices of the chemicals, Monte Carlo simulation is performed as explained above. The same capacity of 20 ton/hr is used as the base-case for both the BCA and the EO-3 PE processes. The results for the BCA process is shown in **Figure 8**. The x-axis

shows the calculated Economic Potential (EP) of each event compared to the base-case. The y-axis shows the frequency of how many times the corresponding event happens. The result shows that this BCA production process can apparently create higher chance of economic losses. It is seen from the estimated negative values of EP compared to its base-case.

This simulation result of the BCA process is then compared with that of the EO-3 PE process. This comparison is shown in **Figure 9**. Even though that the EO-3 PE process has wider variations of EP, the compared results show that the two processes are clearly distinct. The EO-3 PE process is significantly more profitable than the BCA process. Hence, it can be concluded that the EO-3 PE process is more profitable to build compared to the BCA process.

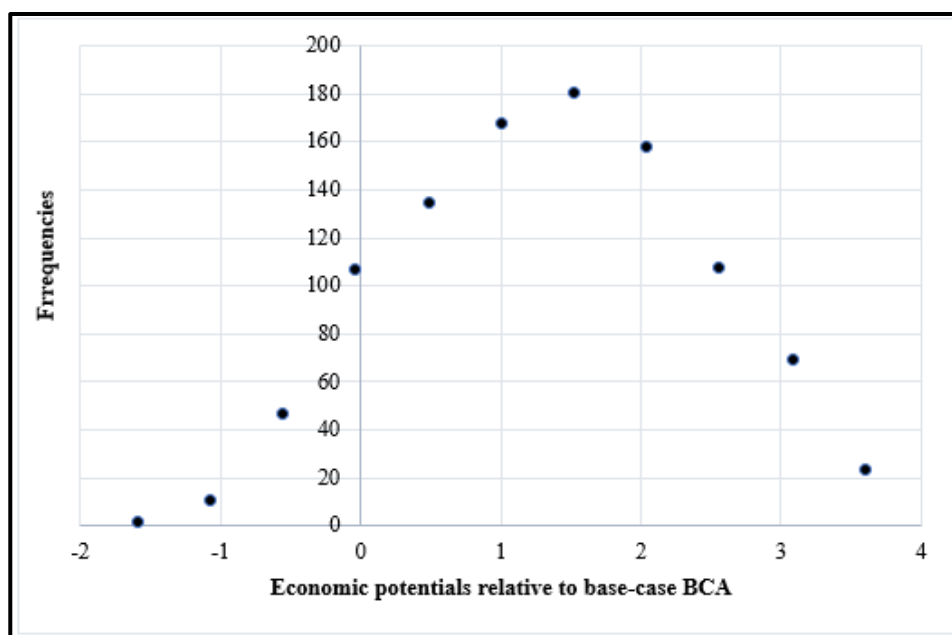


Figure 8. Monte Carlo simulation of the EP of BCA process compared to the base-case

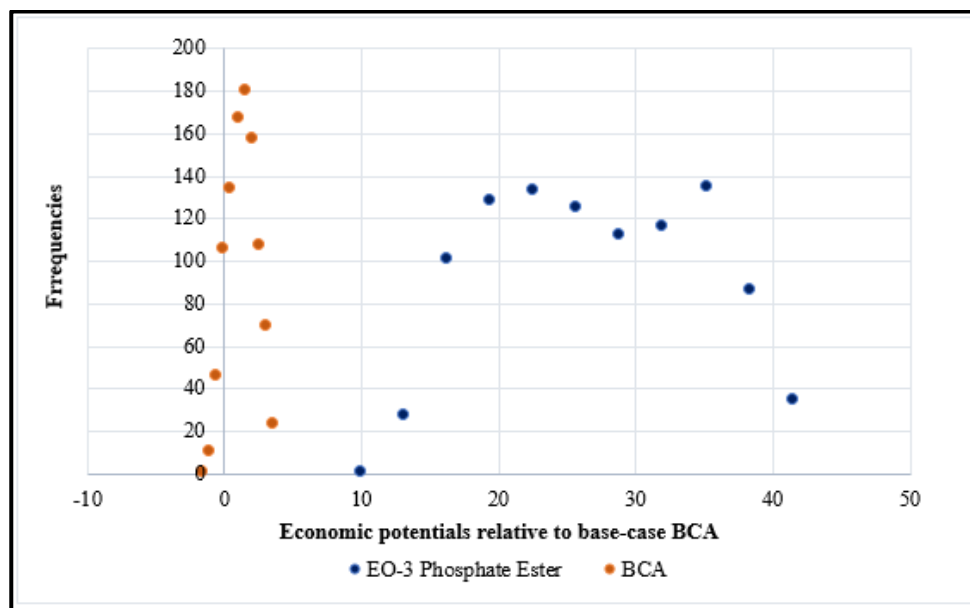


Figure 9. Monte Carlo simulations for both BCA and EO-3 PE processes.

4. CONCLUSION

Two ester production processes have been developed, namely the BCA and the EO-3 PE processes. Their technical challenges have been observed and the economic feasibility was compared to determine the most profitable process. Technically, the environment of the EO-3 PE production process is more acidic and it requires relatively longer residence times. Hence, its estimated CAPEX is much higher compared to that of the BCA process. On the other hand, lower selectivity and difficult separations between the by-products, unreacted raw materials, and the BCA product itself lead to higher utility costs of the BCA process.

Nonetheless, the economic potential of EO-3 PE is higher than that of BCA because the EO-3 PE product is found to be much more expensive. Sensitivity analysis via Monte-Carlo simulation shows that the EO-3

PE process is always and significantly more profitable compared to the BCA process.

Future works to further develop the EO-3 PE process include gathering more information on the series of reactions involved in the production of EO-3 PE. This includes, among others, the required operating condition window, effect of impurities to the reactions, and the accuracy of the estimated thermodynamic properties.

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6. AUTHORS' NOTE

The author(s) declare(s) that there is no conflict of interest regarding the publication of this article. Authors confirmed that the data and the paper are free of plagiarism.

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